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AHCX SOYA BEANS CONTRACT

Soya beans shall be deemed to comply with this standard if upon inspection and grading the provision in the below clauses are satisfied. Soya beans which does not meet the requirements of the below clause is considered as substandard and cannot be accepted to be stored at AHCX warehouses.

1. Contract classification and delivery centres

| Soya beans Type | Delivery Location | Symbol | Grade |
|-----------------|--|-------------|-------|
| | Mzuzu, Karonga Kasungu; Mponela; Lilongwe Balaka; Limbe; Luchenza AHCX Community Warehouses | SB1,SB2,SB3 | ALL |

2. Packaging and Sampling procedures

| PACKAGING | |
|---|--|
| Packaging | Each grade of Soya beans shall be packed in clean and sound 50 kg capacity polypropylene (PP) bags used no more than once prior to deposit. Delivery will be effective on Net Weight basis, which implies that weighing of Soya beans will be done on exclusive of bags basis and no additional payment will be given for the cost of bag. |
| SAMPLING PROCEDURES | |
| Sampling and analysis at time of deposit | Conduct sampling and analysis using AHCX standards |
| Sampling and analysis at time of delivery | Conduct sampling and analysis using AHCX standards at request and cost of the client. |
| Sampling procedure | Sampling procedure based on AHCX standards 3 samples taken, one stored till clearing and settlement is complete. |
| Failing of sample | Owner of the commodity has the right to request an appeal of the sample and/or grade: - to the Warehouse Manager/Supervisor for the first failure - to the AHCX Collateral Manager for the second failure |
| Dispute settlement | If agreement is not reached on first two analyses, A third party superintendent will be the final arbitrator at a cost of the appealing client. |

3. Grading Parameters

| Parameters | Grade 1 | Grade 2 | Grade 3 |
|--|------------------|------------------|------------------|
| Moisture content | Up to 11.5% | 11.6 to 12.5% | 12.6 to 14.00% |
| Total Impurities, max % by weight | 6.5 | 9.5 | 12 |
| Of Which: | | | |
| Under developed, damaged & broken kernels, max % by weight | 2.5 | 3.5 | 4.5 |
| Foreign matter, max % by weight | 1.5 | 2.5 | 3.0 |
| Other grains, max % by weight | 0.5 | 1.0 | 1.0 |
| Contrasting Color, max % by weight | 2.0 | 2.5 | 3.5 |
| Condition | Sweet, odor free | Sweet, odor free | Sweet, odor free |

- a. The lower of the grading parameters will determine the final grade of Soya beans.
- b. % of Weight adjustment to be adopted upon receipt of commodity beyond 12.5% moisture

4. Trading terms

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| Trading unit | 1mt net weight Tolerance limit:4% |
| Maximum order size (In 1mt increments) | Maximum order size represents the maximum number of contracts that a Member may transact in a single transaction 60 contracts or 60 MT |
| Tick size (minimum price movement) | Minimum price increment or decrement that price may be quoted: 0.5 Malawi Kwacha |
| Daily Position Limit | The Daily Position Limit is the total quantity a member or a client is allowed to buy or sell during a trading session. 1000mt for members 200mt for clients |
| Daily price limits | The daily price limit is the maximum percentage range, relative to the previous day's closing price, outside of which offer and bid prices may not fall or rise. AHCX may change these limits from time to time, on a pre-announced basis. Soya beans:5% |
| Warehouse Receipt | All transactions must be based on AHCX Warehouse Receipt, indicating that commodities are in deposit in an AHCX controlled warehouse prior to trade. |
| Contract quote basis | All prices will be quoted "Ex- Warehouse", exclusive of taxes, fees and charges. Logistics cost to be quoted separately |
| Quotation Factor | Prices are represented in Malawi Kwacha per Kg |
| Trading session | Monday through Friday, with the exception of public holidays. |


5. Standard settlement terms

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| Pay-in of Funds | On trade date (T) |
| Pay-out of Funds (Time when funds will be deposited into seller member pay-out account) | Next working day (T+1) |
| Weight Tolerance Adjustment | The tolerance for difference between exact weight recorded and the contract standard weight is adjusted at settlement |
| Exchange transaction fee | 1% to buyer & Seller |
| Clearing fees | 1% to buyer & Seller |
| Handling and Product Certification fee | Sampling and grading Seller: Mwk 500 per lot weighting, loading and unloading fees- Seller- Mwk 4000 Commodity Sacks: Buyer – Fee to be confirmed |
| Warehouse Storage charge | Mwk 30 per Mt per Day |

6. Standard Delivery terms EX-Warehouse

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| AHCX Warehouse Locations | Delivery locations will be Lilongwe, Karonga, Luchenza, Mponela, Kasungu, Mzuzu, Limbe, Balaka and Community Warehouse. |
| Delivery Intention (Warehouse pick-up instructions will be delivered to the Member representing the buyer) | By next working day after the trade day |
| Handover Instruction | After Delivery Intention is issued but before trade plus One (T+1) calendar days. |
| Delivery Period (Number of days the buyer will have to pick up the lots from the warehouse without paying additional charges) | Trade plus Five (T+5) calendar days |
| Failure to Pick up | Buyer is responsible for making arrangement to pick up commodity within the delivery period (T+5). Late Pick up will attract the following charges <ol style="list-style-type: none"> 1. Within first week of late delivery K60 per tonne times number of days delivery not taken. 2. Within the second week of late delivery K80 per tonne times number of days delivery not taken. 3. Within third week of late delivery K100 per tonne times times number of days delivery not taken. 4. Within fourth week of late delivery K120 per tonne times number of days delivery not taken. <p>The Exchange reserves the right to impose a penalty payable for non-deliveries after 4 weeks. Buyers that make arrangements with the Exchange to extend the delivery grace period beyond the initial 5 days will become liable to the above penalties once the extended grace period expires</p> |
| Extension of Delivery Period | As per the Exchange decision due to a force majeure. |

7. Commodity Picture

| Picture | Name | AHCX Code |
|---|------------|-----------|
|  | Soya Beans | SB |

8. Withdrawals

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| Withdrawal Charges | 1. Within the first 30 days K30 per tonne times number of days the commodity has been kept. (e.g. withdraw after storage of 10 tonnes for 20 days $K30 \times 10 \times 20 = K6000$) 2. Storage of 30-60 days K60 per tonne times number of days the commodity has been kept 3. Storage of 61-90 days K90 per tonne times number of days the commodity was kept The Exchange reserves the right to impose a penalty payable for withdraws after revalidation. |
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9. General Definitions

- Broken kernels: Soyabean and pieces Soyabean that are broken.
- Contrasting colour: Soyabean kernels that have a seed coat color that is different from the predominant kernel color.
- Damage: A piece of Soyabean that are; germ damage, heat damaged, mold damaged, stained grains, discolored grains, sprouted grains, insect damaged, otherwise damaged
- Foreign Matter: All matter, grains, whole or broken, other than grain under consideration.
- Objectionable smell: Unpleasant smell that is caused by weathering, chemical contamination, mould infection, disease or damage caused by insect.
- Impurities: The sum of the damaged Soyabean, broken kernels, foreign matter and other grains.
- Mixed Soyabean: Mixture of different natural colors of Soyabean grain.
- Moisture content: expressed on a wet weight bases, shall be determined using an approved moisture meter.
- Heat Damaged: Grains or pieces of grains of Soyabean which have been materially damaged by spontaneous heat or as a result of heat caused by fermentation.
- Contrasting Color: Soyabean kernels that have a seed coat color that is different from the predominant kernel color.